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(incorporated in the Cayman Islands with limited liability)
(Stock Code: 3828)

FINAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2012

The board of directors (the "Board") of Ming Fai International Holdings Limited (the "Company") is pleased to announce the consolidated results of the Company and its subsidiaries (the "Group") for the year ended 31 December 2012 as follows:

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		For the year ended			
		31 Decei	mber		
		2012	2011		
	Note	HK\$'000	HK\$'000		
Revenue	3	1,685,723	1,475,369		
Cost of sales	4	(1,321,475)	(1,151,855)		
Gross profit		364,248	323,514		
Distribution costs	4	(167,780)	(159,194)		
Administrative expenses	4	(120,941)	(86,171)		
Other income	5	33,445	6,784		
Impairment of property, plant and equipment	4	(5,504)			
Operating profit		103,468	84,933		
Finance income		512	1,003		
Finance costs	11	(1,519)	(1,809)		
Share of profit of an associated company		80	94		
Fair value gains on investment properties			6,000		
Profit before income tax		102,541	90,221		
Income tax expense	6	(27,363)	(22,760)		
Profit for the year		75,178	67,461		

31 December 2012 2011 Note HK\$'000 HK\$'000 Other comprehensive income Revaluation of land and building prior to transfer 34,116 to investment properties Currency translation differences 5,503 25,525 114,797 Total comprehensive income for the year 92,986 **Profit/(loss) attributable to:** 75,250 Equity holders of the Company 71,666 Non-controlling interests (72)(4,205)75,178 67,461 Total comprehensive income/(loss) attributable to: Equity holders of the Company 114,869 97,092 Non-controlling interests (72)(4,106)92,986 114,797 Earnings per share attributable to equity holders of the Company (Expressed in HK cents) - Basic 14 11.4 10.9 Diluted 14 11.4 10.7 **Dividends** Interim dividend paid 15 6,508 10,040 Proposed final dividend 15 17,431 13,388 23,939 23,428

For the year ended

CONSOLIDATED BALANCE SHEET

		As at 31 De	cember
		2012	2011
	Note	HK\$'000	HK\$'000
ASSETS			
Non-current assets			
Goodwill		345,325	342,666
Land use rights		17,793	26,423
Property, plant and equipment		230,467	333,913
Investment properties		206,899	110,823
Intangible assets		16,172	16,683
Long-term prepayments		20,802	17,245
Investment in an associated company		634	590
Deferred income tax assets		4,115	8,253
Total non-current assets		842,207	856,596
Current assets			
Inventories		199,499	203,690
Trade and bills receivables	7	391,605	336,411
Amount due from an associated company		1,328	673
Prepaid tax		26	45
Deposits, prepayments and other receivables		83,566	80,672
Restricted cash	8	37,307	_
Cash and cash equivalents	9	245,505	191,480
Total current assets		958,836	812,971
Total assets		1,801,043	1,669,567
EQUITY			
Equity attributable to the equity holders of the Company			
Share capital	12	6,968	6,694
Share premium	12	590,413	560,626
Other reserves		636,303	533,381
Proposed final dividend	15	17,431	13,388
		1,251,115	1,114,089
Non-controlling interests		(7,710)	(7,812)
Total equity		1,243,405	1,106,277
		1,2 10,100	1,100,277

2012 2011 Note HK\$'000 HK\$'000 **LIABILITIES** Non-current liabilities 11 38,868 Long-term bank borrowings 45,190 Deferred income tax liabilities 5,849 10,717 Total non-current liabilities 44,717 55,907 **Current liabilities** Current portion of long-term bank borrowings 11 6,339 6,283 Trade payables 10 231,001 225,468 234,740 226,537 Accruals and other payables Current income tax liabilities 34,894 41,912 Loans from non-controlling interests 5,933 5,410 Dividends payable 14 1,773 Total current liabilities 512,921 507,383 **Total liabilities** 557,638 563,290 Total equity and liabilities 1,801,043 1,669,567 **Net current assets** 445,915 305,588 Total assets less current liabilities 1,162,184

As at 31 December

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Attributable to equity holders of the Company

	Share capital HK\$'000	Share premium HK\$'000	Other reserves HK\$'000	Sub-total HK\$'000	Non- controlling interests HK\$'000	Total equity HK\$'000
Balance at 1 January 2011 Comprehensive income	6,371	495,591	476,577	978,539	(4,182)	974,357
Profit/(loss) for the year Other comprehensive income	_	_	71,666	71,666	(4,205)	67,461
Currency translation differences			25,426	25,426	99	25,525
Total comprehensive income/(loss)			97,092	97,092	(4,106)	92,986
Final dividend relating to 2010	_	-	(28,671)	(28,671)	_	(28,671)
Interim dividend relating to 2011	_	_	(10,040)	(10,040)	_	(10,040)
Dividends paid to non-controlling interests	_	_	_	_	(18)	(18)
Ordinary share issuance (Note 12)	300	62,530	_	62,830	_	62,830
Exercise of share options	23	2,505	-	2,528	_	2,528
Share-based compensation	_	_	11,878	11,878	-	11,878
Acquisition of non-controlling interests			(67)	(67)	494	427
Balance at 31 December 2011	6,694	560,626	546,769	1,114,089	(7,812)	1,106,277
Balance at 1 January 2012 Comprehensive income	6,694	560,626	546,769	1,114,089	(7,812)	1,106,277
Profit/(loss) for the year Other comprehensive income	-	-	75,250	75,250	(72)	75,178
Revaluation of land and building prior to						
transfer to investment properties	-	_	34,116	34,116	_	34,116
Currency translation differences			5,503	5,503		5,503
Total comprehensive income/(loss)			114,869	114,869	(72)	114,797
Final dividend relating to			(12.017)	(12.017)		(12.017)
2011 (<i>Note 15</i>) Interim dividend relating to	_	_	(13,017)	(13,017)	_	(13,017)
2012 (Note 15)	_	_	(6,508)	(6,508)	_	(6,508)
Forfeiture of dividends (Note 12)	_	_	1,764	1,764	_	1,764
Ordinary share issuance (Note 12)	456	44,395	-	44,851	_	44,851
Exercise of share options	4	244	_	248	_	248
Cancellation of ordinary shares (Note 12)	(186)	(14,852)	_	(15,038)	_	(15,038)
Share-based compensation	_	_	8,957	8,957	_	8,957
Capital injection from						
non-controlling interests	-	_	-	-	174	174
Disposal of subsidiaries			900	900		900
Balance at 31 December 2012	6,968	590,413	653,734	1,251,115	(7,710)	1,243,405

NOTES:

1 BASIS OF PREPARATION

The consolidated financial statements of the Group have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of investment properties.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies.

This consolidated financial information is presented in thousands of units of Hong Kong dollars (HK\$'000), unless otherwise stated.

2 ACCOUNTING POLICIES

(a) New and amended standards adopted by the Group:

There are no new and amended standards to existing HKFRS that are effective for the Group's accounting year commencing 1 January 2012 that could be expected to have a material impact on the Group.

(b) New standards and interpretations not yet adopted:

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2012, and have not been applied in preparing these consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of the Group, except the following set out below:

Amendment to HKAS 1, 'Financial statement presentation' regarding other comprehensive income ("OCI"). The main change resulting from these amendments is a requirement for entities to group items presented in OCI on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). The amendments do not address which items are presented in OCI.

HKFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities. HKFRS 9 was issued in November 2009 and October 2010. It replaces the parts of HKAS 39 that relate to the classification and measurement of financial instruments. HKFRS 9 requires financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortised cost. The determination is made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instruments. For financial liabilities, the standard retains most of the HKAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in OCI rather than the income statement, unless this creates an accounting mismatch. The Group is yet to assess HKFRS 9's full impact and intends to adopt HKFRS 9 no later than the accounting period beginning on or after 1 January 2015. The Group will also consider the impact of the remaining phases of HKFRS 9 when completed by the Board.

HKFRS 10, 'Consolidated financial statements', builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess. The Group is yet to assess HKFRS 10's full impact and intends to adopt HKFRS 10 no later than the accounting period beginning on or after 1 January 2013.

HKFRS 12, 'Disclosures of interests in other entities', includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles. The Group is yet to assess HKFRS 12's full impact and intends to adopt HKFRS 12 no later than the accounting period beginning on or after 1 January 2013.

HKFRS 13, 'Fair value measurement', aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across HKFRS. The requirements, which are largely aligned between HKFRS and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within HKFRS or US GAAP. The Group is yet to assess HKFRS 13's full impact and intends to adopt HKFRS 13 no later than the accounting period beginning on or after 1 January 2013.

There are no other HKFRS or HK(IFRIC) interpretations that are not yet effective that would be expected to have a material impact on the Group.

3 SEGMENT INFORMATION

The chief operating decision-maker has been identified as the Board. The Board reviews the Group's internal reports in order to assess performance and allocate resources. The Board has determined the operating segments based on these reports.

The Group is principally engaged in the manufacturing and distribution of amenity products. From a geographical perspective, the Board assesses the performance based on the Group's revenue by geographical location in which the customer is located. The Group is also engaged in the distribution and retail business of cosmetics products and fashion accessories in the People's Republic of China (the "PRC") with the brand "7 Magic" through franchisees. Altogether, the Group has two reportable segments: (a) manufacturing and distribution business of amenity products and (b) distribution and retail business of cosmetics and fashion accessories.

The Board assesses the performance of the operating segments based on a measure of profit/(loss) before income tax and share of profit from an associated company, compensation income and fair value gain on contingent consideration in relation to the acquisition of All Team Group Limited and its subsidiaries ("All Team Group").

Information provided to the Board is measured in a manner consistent with that of the consolidated financial statements.

Sales between segments are carried out at normal commercial terms. Depreciation and amortisation charges are apportioned with reference to respective segment revenue. Assets and liabilities of the Group are allocated by reference to the principal markets in which the Group operates.

Geographical

ocographical and the second of	
Distribution and retail business of Manufacturing and distribution business of amenity products cosmetics and fashion accessories	Others
Other	- Others
Asia Pacific North Countries Others America Europe The PRC Hong Kong Australia (Note i) (Note ii) Sub-total The PRC Hong Kong Sub-total HK\$'000	(Note iv) Total HK\$'000 HK\$'000
Year ended 31 December 2012 Segment revenue 519,046 194,874 398,866 154,769 39,153 167,470 8,750 1,482,928 193,270 6,310 199,580 Inter-segment revenue (10,822) (2,004) (12,826) - (15) (15)	16,870 1,699,378 (814) (13,655)
Revenue from external customers 519,046 194,874 388,044 152,765 39,153 167,470 8,750 1,470,102 193,270 6,295 199,565	16,056 1,685,723
Earnings/(loss) before interest, taxes, depreciation, amortisation, compensation income, fair value gain on contingent consideration in relation to the acquisition of All Team Group and impairment of property, plant and equipment 56,612 16,277 35,815 5,930 2,154 13,877 1,023 131,688 4,504 313 4,817	(10,080) 126,425
Impairment of property,	
plant and equipment	(5,504) (5,504) (9,694) (40,198)
Amortisation (353) (133) (275) (108) (27) (114) (6) (1,016) (1,714) (9) (1,723)	(314) (3,053)
Finance income 366 84 450 56 - 56	6 512
Finance costs (108) (896) (1,004)	(515) (1,519)
Segment profit/(loss) before income tax 46,188 12,363 27,973 1,924 1,367 10,513 847 101,175 1,311 278 1,589 Compensation income (Note 5) Fair value gain on contingent consideration in relation to the acquisition of All Team Group Share of profit from an associated company Income tax expense	(26,101) 76,663 10,760 15,038 80 (27,363)
Profit for the year	75,178
Distribution and retail business of Manufacturing and distribution business of amenity products cosmetics and fashion accessories Others	
The PRC Hong Kong Australia (Note iii) Sub-total The PRC Hong Kong Sub-total eli	Inter- segment mination Total HK\$'000 HK\$'000
As at 31 December 2012 Total assets 739,419 472,357 965 21,118 1,233,859 516,475 6,352 522,827 292,054 Include:	(247,697) 1,801,043
Investment in an associated company - 634 634	- 634
Additions to non-current assets (other than deferred income tax assets) 21,985 2,896 - 1,421 26,302 21,397 28 4,743 897	- 48,624
Total liabilities 300,696 150,291 20 3,377 454,384 139,837 23,437 163,274 187,677	(247,697) 557,638

	Manufacturing and distribution business of amenity products					cosmetics and fashion accessories			Others				
	North America HK\$'000	Europe HK\$'000	The PRC HK\$'000	Hong Kong HK\$'000	Australia HK\$'000	Other Asia Pacific countries (Note i) HK\$'000	Others (Note ii) HK\$'000	Sub-total HK\$'000	The PRC HK\$'000	Hong Kong HK\$'000	Sub-total HK\$'000	(Note iv) HK\$'000	Total HK\$'000
Year ended 31 December 2011 Segment revenue Inter-segment revenue	388,323	204,280	361,670 (15,925)	101,651 (2,155)	33,420	142,123	14,297	1,245,764 (18,080)	229,529	6,079	235,608	(0.055)	1,496,406 (21,037)
Revenue from external customers	388,323	204,280	345,745	99,496	33,420	142,123	14,297	1,227,684	229,529	6,079	235,608	12,077	1,475,369
Earnings/(loss) before interest, taxes, fair value gains on investment properties, depreciation and amortisation Fair value gains on	33,842	13,851	34,544	4,242	743	9,651	1,348	98,221	44,534	(6,466)	38,068	(11,549)	124,740
investment properties Depreciation Amortisation Finance income Finance costs	(8,696) (255) —	(4,575) (134) ————————————————————————————————————		(65) 182	(748) (22) —	(3,183) (93) -	(319) (8) -	(27,492) (804) 291 (763)	(723) (1,682) 695	. ,		(7,909) (327) 17	6,000 (36,985) (2,822) 1,003 (1,809)
Segment profit/(loss) before income tax Share of profit from an associated company Income tax expense	24,891	9,142	26,674	1,377	(27)	6,375	1,021	69,453	42,824	(7,336)	35,488	(14,814)	90,127 94 (22,760)
Profit for the year													67,461
		Manufactu	uring and distril	bution business o	of amenity prod	ducts		ibution and reta			Others		
		he PRC 1	Hong Kong HK\$'000	Australia HK\$'000	Other locations (Note iii) HK\$'000	Sub-total HK\$'000	The PF <i>HK</i> \$'0	v	-	ub-total IK\$'000	HK\$'000	Inter- segment elimination HK\$'000	Total HK\$'000
As at 31 December 2011 Total assets Include:	(621,276	455,396	960	20,223	1,097,855	489,9	69 4	,857	494,826	289,424	(212,538)	1,669,567
Investment in an associated company Additions to non-current assets		-	590	-	-	590		-	-	-	-	-	590
(other than deferred income tax ass	sets)	30,049	1,202			31,251	4,8	36	144	4,980	44,656	<u> </u>	80,887
Total liabilities		284,208	118,060	66	2,713	405,047	180,7	04 22	,233	202,937	167,844	(212,538)	563,290

Distribution and retail business of

Notes:

- (i) Other Asia Pacific countries mainly include Japan, United Arab Emirates, Thailand, the Philippines, Malaysia, Singapore, Fiji and New Zealand.
- (ii) Others mainly include South Africa, Egypt, Morocco and Nigeria.
- (iii) Other locations mainly include Singapore.
- (iv) Others mainly include the results from the laundry business in Changshu, the PRC.

Additions to non-current assets comprise additions to land use rights, property, plant and equipment, investment properties, intangible assets and long-term prepayments.

4 EXPENSES BY NATURE

The following expenses/(gains) are included in cost of sales, distribution costs and administrative expenses:

	2012	2011
	HK\$'000	HK\$'000
Changes in inventories	983,031	868,301
Auditor's remuneration	3,135	3,300
Amortisation of land use rights	649	630
Depreciation of property, plant and equipment	40,198	36,985
Amortisation of intangible assets	2,404	2,192
Operating lease rental in respect of buildings	13,344	15,151
(Write-back of provision)/provision for obsolete inventories	(179)	1,052
Provision/(write-back of provision) for		
impairment of trade and bills receivables	9,074	(1,307)
Employee benefit expenses	323,057	263,251
Transportation expenses	52,123	50,368
Exchange loss/(gain), net	1,592	(3,020)
Advertising costs	15,545	14,222
(Gain)/loss on disposal of property, plant and equipment	(572)	221
Direct operating expenses arising from investment properties		
that generate rental income	165	139
Utilities expenses	27,011	22,889
Impairment of property, plant and equipment (Note (a))	5,504	_

Note (a):

Due to changes in market conditions and losses suffered by the laundry business in Changshu, the PRC, impairment charges were made for plant and machinery of HK\$5,504,000 by management based on an external valuation.

5 OTHER INCOME

	2012 HK\$'000	2011 HK\$'000
Fair value gain on contingent consideration in		
relation to the acquisition of All Team Group	15,038	_
Compensation income (Note (a))	10,760	_
Income from sales of scrap materials	2,081	1,809
Rental income	3,953	3,240
Others	1,613	1,735
	33,445	6,784

Note (*a*):

During the year, compensation income of HK\$10,760,000 was received from Shuangdong Town Government upon mutual agreement for the termination of the purchase of a piece of land in Luoding, the PRC.

6. INCOME TAX EXPENSE

The amount of income tax charged/(credit) to the consolidated statement of comprehensive income represents:

	2012	2011
	HK\$'000	HK\$'000
Current income tax:		
 Hong Kong profits tax 	14,784	7,642
 PRC enterprise income tax 	8,139	20,114
 Singapore income tax 	641	812
	23,564	28,568
Deferred income tax	3,799	(5,808)
	27,363	22,760

Taxation has been provided at the appropriate rates prevailing in the countries in which the Group operates.

Hong Kong profits tax is calculated at 16.5% (2011: 16.5%) on the estimated assessable profits for the year ended 31 December 2012.

The new Corporate Income Tax Law in the PRC became effective since 1 January 2008 with standard income tax rate of 25%.

Luoding Quality Amenities Company Limited is eligible for corporate tax exemption for two years in 2008 and 2009, followed by a 50% reduction in corporate income tax rate in the next three years from 2010 to 2012.

Corporate tax in Singapore has been provided at the rate of 17% (2011: 17%) on the estimated assessable profit for the year ended 31 December 2012.

7 TRADE AND BILLS RECEIVABLES

	2012	2011
	HK\$'000	HK\$'000
Trade receivables	399,537	336,884
Bills receivables	3,630	4,526
Receivable from a non-controlling interest	8	583
	403,175	341,993
Less: provision for impairment of receivables	(11,570)	(5,582)
Trade and bills receivables, net	391,605	336,411
Ageing analysis of trade and bills receivables as at 31 December 2012	is as follows:	
	2012	2011
	HK\$'000	HK\$'000
Current	236,518	197,839
1-30 days	70,947	63,927
31 - 60 days	36,383	33,518
61 – 90 days	20,151	15,432
91 – 180 days	15,582	17,640
Over 180 days	23,594	13,637
	403,175	341,993

The credit period granted by the Group ranges from 15 days to 120 days.

8 RESTRICTED CASH

	2012 HK\$'000
Restricted cash	<u>37,307</u>
Denominated in: - RMB	37,307

As at 31 December 2012, the restricted cash of Renminbi ("RMB") 30,000,000 (approximately HK\$37,307,000) served as collateral for an irrevocable letter of guarantee that provides financial assurance that the Group will fulfil its obligation with respect to a litigation as disclosed in note 17.

9 CASH AND CASH EQUIVALENTS

	2012 HK\$'000	2011 HK\$'000
Cash at banks and on hand	160,720	151,396
Short-term bank deposits	84,785	40,084
	245,505	191,480
Denominated in:		
– HK\$	52,342	67,436
– RMB	129,165	68,318
– US\$	43,873	32,832
- Other currencies	20,125	22,894
	245,505	191,480

The Group's cash and bank balances of approximately HK\$157,607,000 (31 December 2011: approximately HK\$79,279,000) are deposited with banks in the PRC, where the remittance of funds is subject to foreign exchange control.

10 TRADE PAYABLES

The ageing analysis of trade payables is as follows:

		2012	2011
		HK\$'000	HK\$'000
	Current	156,845	149,771
	1 – 30 days	54,207	57,405
	31 – 60 days	9,632	11,150
	61 – 90 days	4,866	2,707
	Over 90 days	5,451	4,435
		231,001	225,468
11	BORROWINGS		
		2012	2011
		HK\$'000	HK\$'000
	Non-current:		
	Long-term bank borrowings	38,868	45,190
	Current:		
	Current portion of long-term bank borrowings	6,339	6,283
		45,207	51,473
	Representing:		
	Secured	45,207	51,473
	The Group's borrowings are denominated in HK\$ and repayable	as follows:	
		2012	2011
		HK\$'000	HK\$'000
	Non-current:		
	- HK\$ (Note (a))	38,868	45,190
	Representing:		
	Later than one year and no later than five years	26,017	25,759
	Over five years	12,851	19,431
		38,868	45,190
		·	

	,	,
Current:		
– HK\$ (<i>Note</i> (<i>a</i>))	6,339	6,283

2012

HK\$'000

2011

HK\$'000

The weighted average effective interest rate per annum of the Group's borrowings at 31 December 2012 and 2011 are set out as follows:

	2012	2011
HK\$ (Note (a))	1.05%	0.97%

Notes:

(a) In November 2009, the Group has obtained a HK\$ denominated mortgage loan, which bore interest at the lower of one month Hong Kong Inter-bank Offered Rate ("HIBOR") plus 0.75% and HK\$ Prime rate less 1.75%, for acquiring certain properties in Hong Kong. These properties were pledged against the mortgage loan and included in investment properties (2011: property, plant and equipment and investment properties) in the consolidated financial statements of the Group, with net carrying values of HK\$197,000,000 as at 31 December 2012 (31 December 2011: HK\$61,117,000 and HK\$101,000,000, respectively).

Another subsidiary of the Company had entered into the banking facilities which were secured by land use rights and property, plant and equipment with net carrying values of approximately HK\$2,175,000 (31 December 2011: HK\$2,216,000) and HK\$22,246,000 (31 December 2011: HK\$24,211,000), respectively.

Interest expense on borrowings for the year ended 31 December 2012 was approximately HK\$1,519,000 (for the year ended 31 December 2011: HK\$1,809,000).

The carrying amounts of long-term bank borrowings approximate their fair values as the impact of discounting is not significant.

12 SHARE CAPITAL AND SHARE PREMIUM

	Share capital HK\$'000	Share premium HK\$'000	Total HK\$'000
Balance at 1 January 2011	6,371	495,591	501,962
Ordinary share issuance (Note (a))	300	62,530	62,830
Exercise of share options	23	2,505	2,528
Balance at 31 December 2011	6,694	560,626	567,320
Ordinary share issuance (Note (b))	456	44,395	44,851
Cancellation of ordinary shares (Note (c))	(186)	(14,852)	(15,038)
Exercise of share options	4	244	248
Balance at 31 December 2012	6,968	590,413	597,381

Notes:

- (a) On 9 June 2011, the Company allotted 30,000,000 ordinary shares, at a price HK\$2.124 per share. Net proceeds for the ordinary share issuance approximated HK\$62,830,000 after reduction of transaction cost.
- (b) On 7 December 2012, the Company placed 45,585,550 ordinary shares, at a price HK\$1.00 per share. Net proceeds for the ordinary share issuance approximated HK\$44,851,000 after reduction of transaction cost.
- (c) Pursuant to the sale and purchase agreement in relation to the acquisition of All Team Group dated 18 May 2010, the Group has a right to recover ordinary shares of the Company previously issued to the original vendors of All Team Group, should the net profits after taxation of All Team Group for the year ended 31 December 2011 fall below RMB50,000,000 (equivalent to approximately HK\$57,400,000).

Since the results of All Team Group for the year ended 31 December 2011 did not meet the threshold above, the Group recovered and cancelled 18,565,146 ordinary shares previously issued to the vendors. A fair value gain on this contingent consideration of approximately HK\$15,038,000 was recognised during the year ended 31 December 2012. The fair value gain was calculated with reference to the closing market price of the Company's shares as at 30 April 2012, the date of shares cancellation. For the same reason, dividends payable to these ordinary shares relating to the years ended 31 December 2010 and 2011 of approximately HK\$1,764,000 were also forfeited during the year.

13 DISPOSAL OF SUBSIDIARIES

In December 2012, Ming Fai Holdings Limited ("Ming Fai Holdings"), a subsidiary of the Company, entered into a sale and purchase agreement (the "Agreement") with an independent third party (the "Purchaser") to dispose of its entire equity interests in All Team Group Limited ("All Team") (the "Disposal") at a consideration of approximately RMB11,202,000 (equivalent to approximately HK\$13,934,000). The disposal was completed on 28 December 2012.

In accordance with the Agreement, the consideration should be settled by 27 March 2013. It was subsequently agreed between Ming Fai Holdings and the Purchaser that the settlement date of the consideration to be deferred to 26 September 2013. The Purchaser had pledged the land and building of Parel (Guangzhou) Cosmetics Limited as collateral to secure the settlement of the consideration.

14 EARNINGS PER SHARE

(a) Basic

Basic earnings per share attributable to equity holders of the Company is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year.

	2012	2011
Profit attributable to equity holders of the Company (HK\$'000)	75,250	71,666
Weighted average number of ordinary shares in issue (thousands)	660,472	655,143
Basic earnings per share attributable to equity holders of the Company (HK cents)	11.4	10.9

(b) Diluted

Diluted earnings per share attributable to equity holders of the Company is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has share options as dilutive potential shares. A calculation was done to determine the number of shares that could have been acquired at fair value (determined as the average annual market price of the shares) based on the monetary value of the subscription rights attached to the outstanding share options. The number of shares calculated as above was compared with the number of shares that would have been issued assuming the exercise of the share options.

	2012	2011
Earnings Profit attributable to equity holders of the Company (HK\$'000)	75,250	71,666
Weighted average number of ordinary shares in issue (thousands)	660,472	655,143
Adjustments for: - Share options (thousands)	874	12,238
Weighted average number of ordinary shares for diluted earnings per share (thousands)	661,346	667,381
Diluted earnings per share attributable to equity holders of the Company (HK cents)	11.4	10.7

15 DIVIDENDS

On 24 May 2012, a final dividend of HK2.0 cents per share for the year ended 31 December 2011, amounting to a total dividend of approximately HK\$13,017,000 was approved by the Company's shareholders.

On 30 August 2012, the Board resolved to pay an interim dividend of HK1.0 cent per share for the six months ended 30 June 2012, amounting to a total dividend of approximately HK\$6,508,000 (six months ended 30 June 2011: HK1.5 cents per share).

The final dividend in respect of the year ended 31 December 2012 of HK2.5 cents per share, amounting to a total dividend of approximately HK\$17,431,000 is proposed on 27 March 2013, which is subject to approval at the annual general meeting (the "AGM") to be held on 23 May 2013. This proposed dividend is not reflected as a dividend payable in the financial statements, but will be reflected as an appropriation of retained earnings for the year ended 31 December 2012.

16 CAPITAL COMMITMENTS

As at 31 December 2012, the capital commitments of the Group were HK\$4,454,000 (31 December 2011: HK\$2,658,000).

	2012 HK\$'000	2011 HK\$'000
Contracted but not provided for in the consolidated financial statements	4,454	2,658

17 CONTINGENT LIABILITIES

In 2012, 明輝實業 (深圳) 有限公司, 廣州七色花投資顧問有限公司 and 深圳輝華倉儲服務有限公司, subsidiaries of the Company, (collectively, the "Defendants") are involved in a litigation with a competitor, who is alleging that the Defendants have infringed trademarks and is seeking damages of RMB100,000,000, (approximately HK\$124,400,000). The Directors have taken legal advice and are of the opinion that the claim can be successfully defended by the Group. No provision is considered necessary as at 31 December 2012.

MANAGEMENT DISCUSSION AND ANALYSIS

FINANCIAL REVIEW

The Group's total consolidated revenue for the year ended 31 December 2012 recorded a growth of 14.3% to approximately HK\$1,685.7 million from HK\$1,475.4 million last year. This was mainly attributable to better sales performance in the Group's core business, the manufacturing and distribution of amenity products, which contributed HK\$1,470.1 million or 87.2% of the Group's revenue. The distribution and retail business of cosmetics and fashion accessories also contributed HK\$199.6 million or 11.8% of the Group's revenue.

Profit attributable to equity holders of the Company was HK\$75.3 million, a marginal increase of 5.0%, compared with HK\$71.7 million for the year ended 31 December 2011.

Basic earnings per share attributable to equity holders of the Company for the year ended 31 December 2012 was HK11.4 cents (31 December 2011: HK10.9 cents).

The overall gross profit margin slightly decreased from 21.9% in the prior year to 21.6% for the year under review, which was mainly due to the escalating manufacturing costs.

The Board has resolved to propose a final dividend of HK2.5 cents per share for the year ended 31 December 2012, making a total annual dividend of HK3.5 cents per share (2011: HK3.5 cents per share). The proposed dividend is subject to approval at the forthcoming AGM on 23 May 2013.

Set out below are the consolidated financial highlights of the Group for the years ended 31 December:

	2012	2011	Change
	HK\$ million	HK\$ million	in %
Revenue	1,685.7	1,475.4	14.3%
Gross profit	364.2	323.5	12.6%
Profit attributable to equity holders of the Company	75.3	71.7	5.0%
Net asset value	1,243.4	1,106.3	12.4%
Basic earnings per share attributable			
to equity holders of the Company (HK cents)	11.4	10.9	4.6%
Diluted earnings per share attributable			
to equity holders of the Company (HK cents)	11.4	10.7	6.5%

BUSINESS REVIEW

Four years after the eruption of the global financial crisis, the world economy is still struggling to recover. During 2012, a growing number of developed countries have fallen into double-dip recession. Growth in major developing countries and economies in transition has also decelerated notably, reflecting both external vulnerabilities and domestic challenges. However, there are encouraging signs when approaching the end of 2012. The US House approved legislation averting 'fiscal cliff', the European Union is committed to put more concrete efforts to fight against debt crisis, the PRC, being the second-largest economy in the world, reported a GDP growth of 7.9% in the fourth quarter 2012, snapping seven straight quarters of slowdown. The Group's total consolidated revenue for the year ended 31 December 2012 was HK\$1,685.7 million, increasing 14.3% when compared with HK\$1,475.4 million in 2011.

The Group adopted strict discipline in cost containment in an effort to maintain competitiveness in a turmoil business environment. During the past twelve months the Group's performance was steady as a whole, which was primarily driven by the promising results for the Group's core business, manufacturing and distribution of amenity products. However, its performance was partly offset by the increasing operating costs in the PRC. During the year under review, the Group's financial performance was adversely affected by the results generated from the retail business of "7 magic" brand and the loss from the investment in providing laundry services in Changshu, the PRC. Profit attributable to equity holders of the Company was HK\$75.3 million, a marginal increase of 5.0% year-on-year from HK\$71.7 million.

Hotel related businesses

Manufacturing and distribution business of hotel amenities

In 2012, the international tourism managed to stay strong despite continued economic volatility around the world. International tourist arrivals grew by 4% in 2012, according to the latest UNWTO World Tourism Barometer published in January 2013. The Group's core business, the manufacturing and distribution of hotel amenities, enjoyed a stable demand from the strong international tourism industry.

The Group reported sales growth in the major geographical segments, including the Greater China (including the PRC and Hong Kong). North America and Europe reported a revenue of HK\$713.9 million. However, the profit margin experienced increasing pressure from the rise in labour cost and raw material cost in the PRC, where its production base is located. In spite of the great efforts by the Group devoted to cost containment, the gross overall margin remain comparable to the prior year.

For the year ended 31 December 2012, the Greater China (including the PRC and Hong Kong), remained the biggest revenue contributor of this operation, which accounted for 36.8% of the revenue generated for the manufacturing and distribution of amenity products segment, followed by North America which accounted for 35.3%. Europe, other Asia Pacific countries (excluding Australia) and Australia contributed 13.3%, 11.4% and 2.7% of the segment revenue, respectively.

In late 2012, the Group entered into a strategic alliance with American Hotel Register Company ("AHR"), which is one of the world's largest hotel amenities suppliers, to better serve both local and international hotels throughout the Asia Pacific region with quality products and services. The new strategic alliance, known as "Ming Fai-American Hotel Asia Pacific" is ready to bring increased value to potential and existing customers throughout the region. Customers will experience incomparable product assortment and services with the Group's strength in amenity manufacturing, along with AHR's long-term hospitality expertise, comprehensive product selection and sourcing and established relationships with many of the world's largest hotel companies.

With all these strategic moves, the Group is confident in maintaining the leading position in the industry and further forwarding the business for the benefits of all stakeholders.

Laundry services

With the laundry plant in Jiangsu Province, the PRC commencing operation in March 2011, the Group improves its total solutions providing to hotel customers and this has further strengthened our long-term relationship with existing hotel customers. In addition, by providing commercial laundry services, the Group possesses a larger presence in hotel related industry which shall contribute to the Group's profitability in the long run. However, the laundry business recorded a loss of HK\$23.4 million during the year, including an impairment of property, plant and equipment of approximately HK\$5.5 million.

Retail Businesses

PRC retail business

The retail industry in the PRC slumped throughout 2012, despite the rebound of Chinese consumption in the second half of the year. Data from the China Nation Commercial Information Center reveals that the growth rate on the total sales of the top 100 large retail companies in the PRC significantly dropped by 11.8% from a growth in 2011, hitting a seven-year low since 2005. Amid challenging business environment, the Group's retail business in the PRC recorded a revenue of HK\$193.3 million, representing 11.5% of the Group's total consolidated revenue. However, its operating results were not satisfactory for the year ended 31 December 2012.

During the year under review, "7 Magic" maintained a stable number of franchise stores, totaling 1,362 as at 31 December 2012 (31 December 2011: 1,258). The target customers of "7 Magic" are younger females whose purchasing power are relatively more vulnerable to inflation. To maintain competitiveness in the market, the increased operating costs could not be fully transferred to our customers. For the year ended 31 December 2012, the Group's retail business in the PRC recorded a gross profit of HK\$64.9 million, while the gross profit margin was 33.6%. The segment profit before income tax of the Group's retail business in the PRC significantly dropped to HK\$1.3 million.

During the year of 2012, the Group continued to focus on integration and enhancement of product quality, product variety and franchise management of the "7 Magic" retail business on a proactive basis. According to the China General Chamber of Commerce, it is estimated that retail sales would grow by around 15% in 2013. Riding on this growth momentum as well as the government's efforts to boost domestic demand, the "7 Magic" retail business is expected to play a more important role in the Group's future business development.

Retail Brand - everyBody Labo

Aiming to build and develop its own brand, the Group put the main focus on its first-owned brand "everyBody Labo" with great efforts to revise business strategies. "everyBody Labo" successfully established a presence in Hong Kong health and beauty market by presenting its products in "Mannings" and "Harvey Nichols Hong Kong". In the beginning of 2012, the brand had further expanded its presence into "Citysuper" outlets in Hong Kong.

"everyBody Labo" began to generate a profit of HK\$0.3 million during the year under review. This is mainly due to the stable sales growth brought by a higher brand awareness in Hong Kong. In addition, the Group is actively looking for opportunities to introduce "everybody Labo" into the PRC market via a broader distribution network.

PROSPECTS

In the World Economic Outlook Update issued by the International Monetary Fund, global economic growth is projected to increase during 2013, as the factors underlying soft global activity are expected to subside. Policy actions have lowered acute crisis risks in the Euro area and the United States. At the same time, policies have supported a modest growth pickup in some emerging markets such as the PRC. However, downside risks remain significant, including renewed setbacks in the Euro area and risks of excessive near-term fiscal consolidation in the United States. Therefore, the Group remains cautiously optimistic on the coming financial year and will strive to turn challenges into opportunities among all these uncertainties.

UNWTO World Tourism Barometer forecasts international tourist arrivals to increase by 3% to 4% in 2013. This is expected to boost the profitability of the hotel-related industries. The Group, as one of the leading hotel amenities suppliers, will take advantage of the opportunity to further expand our market share. The Group will continue to provide our customers with comprehensive product and service offerings, ranging from personal healthcare items, in-room accessories, to airline amenity kits, linens and laundry services.

The strategic collaboration with AHR is expected to bring synergies to the Group's profitability in the coming financial year. With their complementary expertise and network, both parties are well positioned to make a bigger presence in the hotel industry.

Heading towards a promising 2013, the Group still experiences the increasing cost pressure as a result of structural labor shortage and upstream input price inflation. Based on its solid experience in cost control last year, the Group will conduct strategic approaches of outsourcing labour-intensive products and standardizing product manufacturing in 2013. The Group will continue to produce high-quality and value-added products and services to secure existing customers and attract potential customers. In addition, the Group will continue to look for investment opportunities while maintaining solid investment structure in order to generate more operating margins as well as maximize shareholders' returns.

LIQUIDITY AND FINANCIAL RESOURCES

As at 31 December 2012, the Group's cash and cash equivalents amounted to HK\$245.5 million (31 December 2011: HK\$191.5 million).

In November 2009, the Group entered into a mortgage deed with a leading bank in Hong Kong to raise HK\$64.4 million for the completion of acquisition of office premises in Central district. This facility bore interest at one month Hong Kong Inter-bank Offered Rate ("HIBOR") plus 0.75% per annum or 1.75% below Hong Kong dollars Prime Rate, whichever is the lower. The facility is secured by the office premises with maturity date on 27 November 2019. As at 31 December 2012, the outstanding borrowing of this facility amounted to HK\$45.2 million (31 December 2011: HK\$51.5 million).

Details of the borrowings are set out in note 11 to the consolidated financial information.

The gearing ratio at 31 December 2012, calculated on the basis of borrowings over total equity, was 3.6% as compared with 4.7% at 31 December 2011.

The Group is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to RMB. The Group currently does not have a foreign currency hedging policy.

The Group primarily sourced its raw materials in the PRC. The related currency exposure with respect to RMB is managed through increasing sales denominated in the same currency.

With the current level of cash and cash equivalents on hand as well as available banking facilities, the Group's liquidity position remains strong and has sufficient financial resources to meet its current working capital requirement and future expansion.

CHARGES ON GROUP ASSETS

As at 31 December 2012, certain subsidiaries of the Company pledged assets with aggregate carrying value of HK\$197.0 million (31 December 2011: HK\$162.1 million) to secure drawn bank borrowings.

CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

Details of the capital commitments and contingent liabilities are set out in note 16 and note 17 to the consolidated financial information.

EMPLOYEES

As at 31 December 2012, the total number of employees of the Group was approximately 5,000. The Group offers a comprehensive remuneration package which is reviewed by management on a regular basis. The Group also invests in continuing education and training programs for its management staff and other employees with a view to constantly upgrading their skills and knowledge.

The Group values employees as its most valuable assets and believes effective employee engagement is an integral part of business success. In this context, effective communication with staff at all levels is highly valued with the ultimate goal to enhance the efficiency in providing quality service to the customers. The Group also has Commendation Annual Award Scheme to motivate its employees and recognize their outstanding performance.

PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

Save as disclosed in note 12 to the consolidated financial information, neither the Company nor any of its subsidiaries has purchased, redeemed or sold any of the shares of the Company during the year ended 31 December 2012.

CORPORATE GOVERNANCE CODE

The Group has complied with all the code provisions set out in the Code of Corporate Governance Practices during the period from 1 January 2012 to 31 March 2012 and the Corporate Governance Code (the "Code") during the period from 1 April 2012 to 31 December 2012, as set out in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "Stock Exchange") (the "Listing Rules"), except the following deviation:

• Code provision A.2.1 of the Code provides that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Up to the date of this announcement, the Board has not appointed an individual to the post of chief executive officer. The roles of the chief executive officer have been performed collectively by all the executive Directors, including the chairman of the Company. The Board considers that this arrangement allows contributions from all executive Directors with different expertise and is beneficial to the continuity of the Company's policies and strategies.

AUDIT COMMITTEE

The Group's final results for the year ended 31 December 2012 have been reviewed by the members of the Audit Committee before submission to the Board for approval.

MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 to the Listing Rules as its own code of conduct regarding Directors' securities transactions on 5 October 2007. Having made specific enquiries to all Directors, all Directors confirmed that they have complied with the requirements set out under the Model Code for the year ended 31 December 2012.

ANNUAL GENERAL MEETING

It is proposed that the forthcoming AGM of the Company will be held on Thursday, 23 May 2013. The notice of AGM will be published and delivered to the shareholders of the Company in due course.

CLOSURE OF REGISTER OF MEMBERS

The register of members will be closed from Wednesday, 29 May 2013 to Friday, 31 May 2013 (both dates inclusive), during which period no transfer of shares will be effected. In order to qualify for the proposed final dividend, all transfers of shares accompanied by the relevant share certificates must be lodged with the Hong Kong branch share registrar of the Company, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration no later than 4:30 p.m. on Tuesday, 28 May 2013.

PUBLICATION OF ANNUAL REPORT ON WEBSITES OF THE COMPANY AND THE STOCK EXCHANGE

The annual report containing all information required by the Listing Rules will be despatched to the shareholders of Company and published on the websites of the Company (www.mingfaigroup.com) and the Stock Exchange (www.hkexnews.hk) in due course.

By order of the Board

Ming Fai International Holdings Limited

CHING Chi Fai

Chairman

Hong Kong, 27 March 2013

As at the date of this announcement, the executive Directors are Mr. CHING Chi Fai, Mr. CHING Chi Keung, Mr. LIU Zigang, Mr. LEE King Hay and Ms. CHAN Yim Ching; the non-executive Director is Mr. Lawrence Joseph MORSE; and the independent non-executive Directors are Mr. SUN Kai Lit Cliff, Mr. HUNG Kam Hung Allan and Mr. MA Chun Fung Horace.

* For identification purpose only